



MY12 E-Class Sedan & Wagon Dealer Ordering Guide

Product Management
August 2011



MY12 E-Class S & W Primary Ordering Information

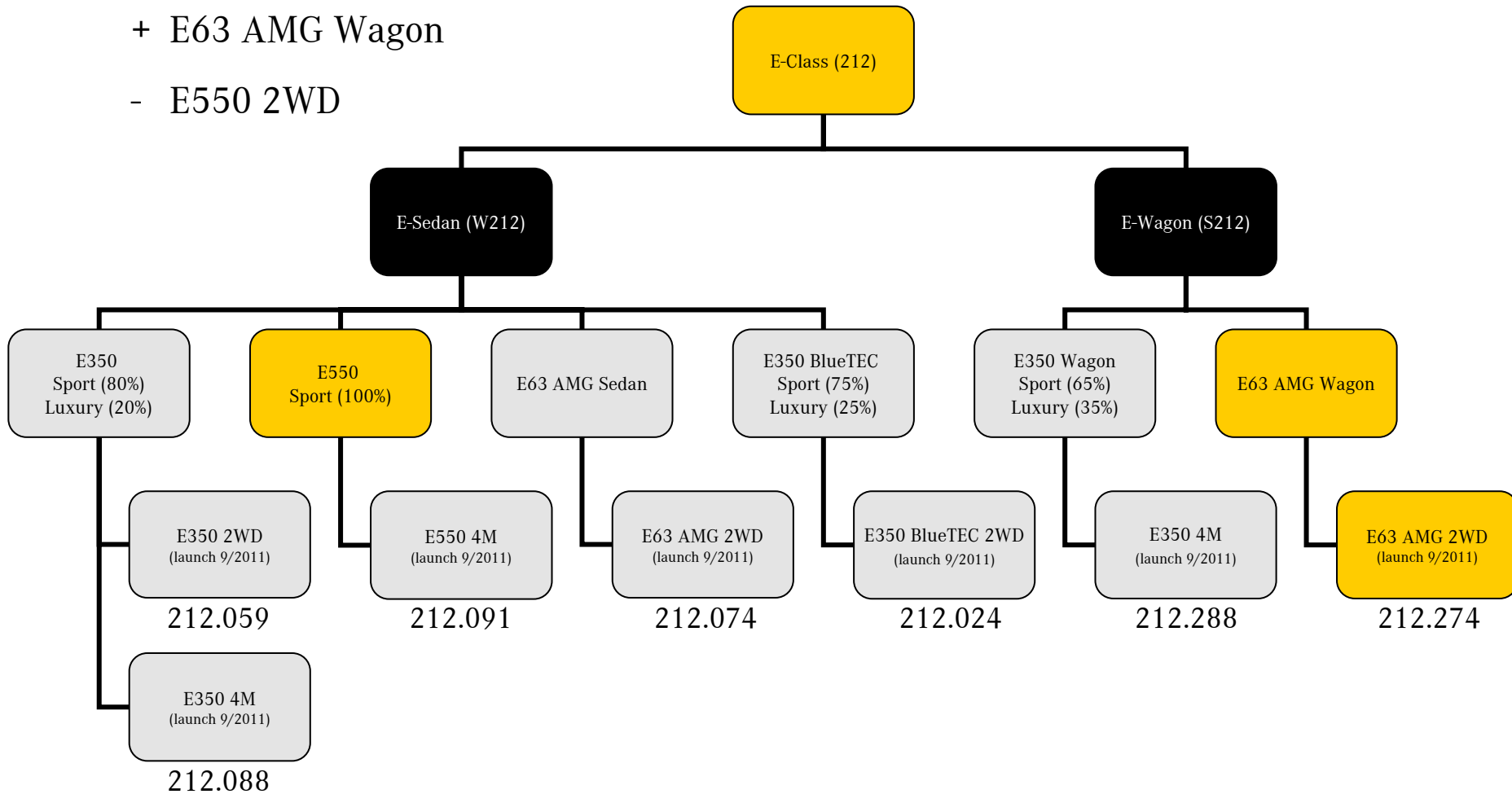
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MY12 E-Class (212) Portfolio

+ E63 AMG Wagon

- E550 2WD





MY12 E-Class S & W Engines / Transmissions

- 3.0L V6 (Diesel) for E350 BlueTEC
 - 210 hp / 400 lb-ft
 - 7G-TRONIC PLUS 7-Speed Automatic
 - New 3.5L V6 for E350 / E350 4M / E350 4M Wagon
 - 302 hp / 273 lb-ft
 - 7G-TRONIC PLUS 7-Speed Automatic
 - New 4.6L Bi-turbo V8 for E550 4M
 - 402 hp / 443 lb-ft
 - 7G-TRONIC PLUS 7-Speed Automatic
 - New Hand-built 5.5L Bi-turbo V8 (w/ ECO Stop/Start) for E63 AMG / E63 AMG Wagon
 - 518 hp / 516 lb-ft (550 hp / 590 lb-ft with AMG Performance Package)
 - MCT 7-Speed Multi-Clutch Automatic
-
- Direct Injection**



MY12 E-Class Sedan & Wagon Highlights

- LED Daytime Running Lamps are standard for both E350 and E550 4M
 - Both E350 and E550 4M will have standard the straight bar design that was an option on the E350 Luxury in MY11. This applies to both Sport and Luxury for E350.
- New steering wheels no longer necessitate complex rules for Driver Assistance Package
 - New Lane Tracking Package
- Color instrument cluster
- Media Interface relocated to center console
- E550 4M no longer has AIRMATIC standard (available via SPC program)
- E550 4M Sport only for MY12 – larger brakes require 18” wheels, so Luxury no longer possible.
- Electromechanical steering standard on 4MATICs and V8s (incl. AMG)
 - Note: Active Parking Assist is not available until MY14
- Panorama Sunroof is standard on E63 AMG Wagon
- LED license plate lighting
- 4MATIC label on the dash a la S-Class



MY12 E-Class Sedan & Wagon Paint

- 040 - Black



- 197 - Obsidian Black Metallic



- 230 - Quartz Blue Metallic



- 497 - Cuprite Brown Metallic - **New**



- 650 - Arctic White



- 755 - Steel Grey Metallic



- 775 - Iridium Silver Metallic



- 792 - Palladium Silver Metallic



- 794 - Pearl Beige Metallic



- 799 - Diamond White Metallic

Additional Charge - \$795



- 890 - Lunar Blue Metallic - **New**



- 963 - Indium Grey Metallic





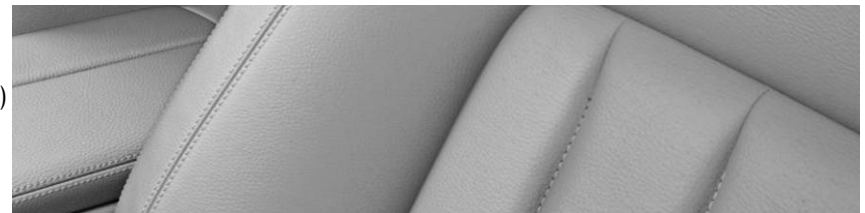
MY12 E-Class Sedan & Wagon Upholstery

- 101 – Black MB-Tex (std. E350)
- 201 – Black Leather (std. E550 / E63 AMG; opt. E350)
- 801 – Black Premium Leather (opt. E63 AMG)

- 105 – Almond / Mocha (Black) MB-Tex (std. E350)
- 205 – Almond / Mocha (Black) Leather (std. E550 / E63 AMG; opt. E350)
- 805 – Almond / Mocha (Black) Premium Leather (opt. E63 AMG)

- 108 – Ash / Dark Grey (Black) MB-Tex (std. E350)
- 208 – Ash / Dark Grey (Black) Leather (std. E550 / E63 AMG; opt. E350)
- 808 – Ash / Dark Grey (Black) Premium Leather (opt. E63 AMG)

- 264 – Natural Beige / Black Leather (std. E550; opt. E350)



Sport always comes with Black dash, Black Headliner

Black Carpets, etc. ie, Almond / Black or Ash / Black



MY12 E-Class Sedan & Wagon Trim

- 731 – Burl Walnut Wood Trim

Available on sport or luxury



- 736 – Black Ash Wood Trim

Available on sport



- H73 – Carbon Fiber Trim

Available on E63 AMG

Additional Charge – \$2,850 (est.)





MY12 E-Class Sedan & Wagon Wheels

**E350 BlueTEC
E350S4 Wagon**

**E350
E350W4**

E550W4

**E63 / E63
Wagon**

**E63 / E63
Wagon Optional**

Luxury



R21
17"

R21
17"

Sport



R24
17"

R70 / 01R
18"

795 / 791 / R08pkg
18"

797
19"

793
19"

Keep R48
for BlueTEC
maybe for
Wagon also
- TBD

Note: 18" version of E63 AMG 19" standard wheel will be available for bad road markets (SPC - code 796).



MY12 E-Class Sedan & Wagon Steering Wheels

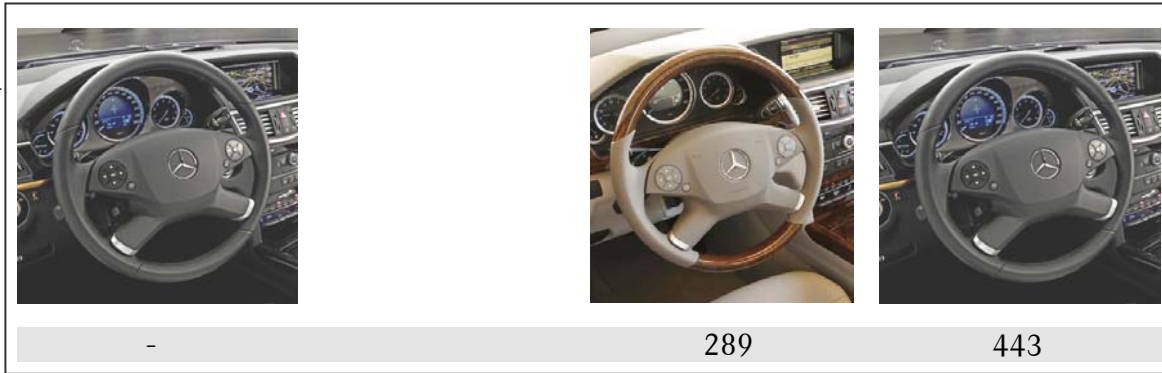
Note: These images are for reference only as to the structure of the steering wheels. Luxury steering wheels are unchanged from MY11 to MY12.

E350

Wood / Leather

Heated

Luxury



Same steering wheels as MY11

- Black Leather
- Mocha Leather
- Dark Grey Leather

- Burl Walnut:**
- Black Leather
- Mocha Leather
- Dark Grey Leather

- Black Leather
- Mocha Leather
- Dark Grey Leather

- Heated and Wood/Leather can not be combined with each other.



MY12 E-Class Sedan & Wagon Steering Wheels

Note: These images are for reference only as to the structure of the steering wheels. Sport steering wheels are based on MY12 CLS, with the exception of the E350 Standard wheel which is a carry-over from MY11.

E350

E550

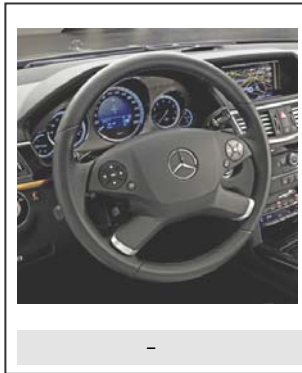
Wood / Leather

Heated

E63

E63 w/
Perf. Pkg.

Sport



-

277 / R08pkg

289

443

-

281

MY11

Black Leather

Black Leather

Burl Walnut or
Black Ash:

Black Leather

Black Leather

Black Leather

Mocha Leather

Dark Grey Leather

Black Leather

- Heated and Wood/Leather can not be combined with each other. Also not available on E63 AMG / E63 AMG Wagon.



MY12 E-Class S & W Optional Packages (1 of 2)

P01pkg – Premium 1 Package

E350 / E550 / E63 AMG: \$4,000 / \$4,450 / \$2,550*

- 049/518 – iPod/ MP3 Media Interface (std. E63 AMGs)
- 218 – Rearview Camera (std. Wagons)
- 297 – Rear Side Window Sunshades (Wagons only)
- 401 – Heated & Active Ventilated Front Seats (V8s only)
- 432 – Active Multicontour Driver Seat (E63 AMGs only)
- 512 – COMAND Navigation
- 536 – Sirius Satellite Radio (std. E63 AMGs)
- 540 – Power Rear-Window Shade (std. E63, n/a Wagons)
- 810 – Premium Sound System (std. E63 AMGs)
- 873 – Heated Front Seats (V6s only)

E350 Wagon: P01pkg = \$3,500, P02pkg = \$5,950

E63 AMG Wagon: P01pkg = \$2,120, P02pkg = \$4,120

Note: All prices estimated

P02pkg – Premium 2 Package

E350 / E550 / E63 AMG: \$6,450 / \$6,900 / \$5,000*

All contents of Premium 1 Package, plus:

- 600 – Headlamp Cleaning System (std. E63 AMGs)
- 608 – Adaptive Highbeam Assist
- 615 – Bi-Xenon Headlamps w/Active Curve Illum.
- 619 – Corner Illuminating Lamps
- 881 – Electronic Trunk Closer (std. Wagons)
- 889 – KEYLESS-GO



MY12 E-Class S & W Optional Packages (2 of 2)

993pkg – Lane Tracking Package

E350 / E550 / E63 AMG: \$850

234 – Blind Spot Assist

476 – Lane Keeping Assist

R08pkg – Wheel Package*

E350: \$760 / E550: Std. / E63 AMG: N/A

791/795 – 18" AMG Twin 5-Spoke Alloy Wheel

277 – 3-Spoke Sport Steering Wheel

997pkg – Driver Assistance Package

E350 / E550 / E63 AMG: \$2,950

233 – DISTRONIC PLUS (with PRE-SAFE® Brake)

237 – Active Blind Spot Assist

238 – Active Lane Keeping Assist

P30pkg – AMG Performance Package

E63 AMG: \$7,300

U70 – Red Brake Calipers

251 – Top Speed Raised to 186mph

281 – AMG Performance Steering Wheel

486 – Sport Suspension (n/a Wagon)

923 – Additional Power (550 hp and 590 lb-ft)

Carbon Fiber Engine Cover

*Not available on E350BTC

Note: All prices estimated



MY12 E-Class S & W Stand-Alone Options

	E350BTC	E350W/4	E350S4	E550W4	E63W	E63S
063 – Metallic Paint	\$720	\$720	\$720	\$720	Standard	Standard
2xx – Leather Upholstery (201, 205, 208, 264)	\$1,620	\$1,620	\$1,620	Standard	Standard	Standard
230 – PARKTRONIC (with Parking Guidance)	\$970	\$970	N/A	\$970	\$970	N/A
287 – Split-Folding Rear Seats	\$440	\$440	Standard	\$440	Standard	Standard
289 – Wood/Leather Steering Wheel*	\$590	\$590	\$590	\$590	N/A	N/A
298 – Rear Side Airbags	\$420	\$420	\$420	\$420	\$420	\$420
401 – Heated & Active Ventilated Front Seats*****	\$450	\$450	\$450	P01pkg	P01pkg	P01pkg
413 – Power Tilt/Sliding Panorama Sunroof	\$1,090	\$1,090	\$1,090	\$1,090	\$1,090	Standard
432 – Active Multicontour Driver Seat**	\$660	\$660	\$660	\$660	P01pkg	P01pkg
443 – Heated Steering Wheel*	\$490	\$490	\$490	\$490	N/A	N/A
471 – Limited Slip Differential	N/A	N/A	N/A	N/A	\$2,030	\$2,030
610 – Night View Assist PLUS***	\$1,780	\$1,780	\$1,780	\$1,780	\$1,780	\$1,780
793 – 19" AMG Twin 5-spoke Forged Alloy Wheel	N/A	N/A	N/A	N/A	\$1,790	\$1,790
864 – Rear Seat Entertainment System	\$1,910	\$1,910	\$1,910	\$1,910	\$1,910	\$1,910
8xx – Premium Leather Upgrade (801, 805, 808)	N/A	N/A	N/A	N/A	\$1,370	\$1,370
H73 – Carbon Fiber Trim	N/A	N/A	N/A	N/A	\$2,850	\$2,850
U47 – Carbon Fiber Trunklid Spoiler	N/A	N/A	N/A	N/A	\$700	N/A
U80 – 115V A/C Power Outlet	\$115	\$115	\$115	\$115	N/A	N/A

*289 – Wood/Leather Steering Wheel can not be combined with 443 – Heated Steering Wheel.

**432 – Active Multicontour Driver Seat is formerly called Drive-Dynamic Multicontour Driver Seat with Massage.

***610 – Night View Assist PLUS requires P02pkg – Premium 2 Package.

****U47 – Carbon Fiber Trunklid Spoiler requires P30pkg – AMG Performance Package.

*****401 – Heated and Active Ventilated Front Seats requires either P01pkg or P02pkg, and Leather Upholstery.

Note: All prices estimated



MY12 E-Class S & W VPC Accessories

	E350BTC	E350W/4	E350 S4	E550W4	E63W	E63S
056 - Accessory Rear Seat Entertainment System	\$TBD	\$TBD	\$TBD	\$TBD	\$TBD	\$TBD
067 - Illuminated Door Sills	\$800	\$800	\$800	\$800	N/A	N/A
068 - Wheel Locks	\$140	\$140	\$140	\$140	\$140	\$140
070 - Chrome Door Handle Inserts	\$90	\$90	\$90	\$90	\$90	\$90
104 - Rear Trunklid Spoiler	\$300	\$300	N/A	\$300	Standard	N/A
120 - AMG Illuminated Door Sills	N/A	N/A	N/A	N/A	\$850	\$850
129 - Rear Spoiler Kit (Trunklid & Roof)	\$600	\$600	N/A	\$600	N/A	N/A

Note: All prices estimated



MY12 E-Class S & W SPC Options

	E350BTC	E350W/4	E350 S4	E550W4	E63W	E63S
H76 - Aluminum Trim (Sport only)	No charge	No charge	No charge	No charge	N/A	N/A
254 - Chestnut Brown Leather (Sport only)	\$1,370	\$1,370	\$1,370	No charge	N/A	N/A
297 - Rear Side Window Sunblinds	\$380	\$380	P01pkg	\$380	\$380	P01pkg
489 - AIRMATIC Air Suspension	N/A	N/A	N/A	\$1,610	N/A	N/A
773 - AMG Exterior Carbon Package*	N/A	N/A	N/A	N/A	\$3,125	\$3,125
796 - 18" AMG 10-Spoke Alloy Wheels	N/A	N/A	N/A	N/A	No charge	No charge
872 - Heated Rear Seats**	\$625	\$625	\$625	\$625	N/A	N/A
B07 - AMG Carbon Ceramic Braking System	N/A	N/A	N/A	N/A	\$12,625	\$12,625

*Requires P30pkg

**Requires P01pkg/P02pkg + Leather

Note: All prices estimated



MY12 E-Class Sedan Specs (1 of 3)

	E350 BTC	E350 [4MATIC]	E550 4MATIC	E63 AMG
Engine Configuration	3.0L Turbo V6	3.5L V6	4.6L Bi-turbo V8	5.5L Bi-turbo V8
Horsepower (hp)	210 @ 3,400 rpm	302 @ 6,500 rpm	402 @ 5,000-5,750 rpm	518* @ 5,250-5,750rpm
Torque (lb-ft)	400 @ 1,600-2,400 rpm	273 @ 3,500-5,250 rpm	443 @ 1,600-4,750 rpm	516* @ 1,750-5,000 rpm
Max. Engine Speed	4,500 rpm	7,000 rpm	6,300 rpm	6,400 rpm
Displacement (cc)	2,987	3,498	4,663	5,461
Engine Block Angle (degrees)	72	60	90	90
Bore (mm)	83.0	92.9	92.9	98.0
Stroke (mm)	92.0	86.0	86.0	90.5
# Valves per cylinder	4	4	4	4
Compression	16.5:1	12.0 : 1	10.5 : 1	10.0 : 1
Transmission	7G-TRONIC PLUS	7G-TRONIC PLUS	7G-TRONIC PLUS	AMG SPEEDSHIFT MCT
Transmission Speeds	7	7	7	7
Drive Configuration	Rear Wheel Drive	RWD [AWD]	Rear Wheel Drive	Rear Wheel Drive

*550 hp @ 5,250-5,750rpm / 590 lb-ft @ 2,000-4,500rpm with AMG Performance Package.



MY12 E-Class Sedan Specs (2 of 3)

	E350 BTC	E350 [4MATIC]	E550 4MATIC	E63 AMG
Acceleration 0-60mph (sec.)	6.7	6.5 [6.6] (est.)	5.2 (est.)	4.2 (est.)
Fuel Economy City/Hwy (mpg)	22 / 33	18 / 25 [17 / 25] (est.)	16 / 24 (est.)	15 / 22 (est.)
Gas Guzzler Tax	\$0 (est.)	\$0 (est.)	\$0 (est.)	\$0 (est.)
EPA Rating / CARB Rating	Bin5 / ULEV	Bin4 / ULEV (est.)	Bin5 / ULEV (est.)	Bin5 / ULEV (est.)
Turning Circle (ft.)	36.9	36.9	36.9	37.1
Wheelbase (in.)	113.2	113.2	113.2	113.2
Length / Height / Width* (in.)	191.7 / 57.9 / 81.5	191.7 / 57.9 / 81.5	191.7 / 57.9 / 81.5	192.4 / 56.8 / 81.5
Curb weight (lbs.)	4,059	3,825 [3,979]	4,145	4,048
Trunk Capacity (cu. ft.)	15.9	15.9	15.9	15.9
Fuel Tank (gallons)	21.1	21.1	21.1	21.1
Headroom Front / 2 nd Row (in.)	37.9 / 38.2	37.9 / 38.2	37.9 / 38.2	37.9 / 38.2
Legroom Front / 2 nd Row (in.)	41.3 / 35.8	41.3 / 35.8	41.3 / 35.8	41.3 / 35.8
Shoulder Room Front / 2 nd Row (in.)	57.8 / 56.9	57.8 / 56.9	57.8 / 56.9	57.8 / 56.9

* Width includes mirrors. Width without mirrors = 73.0 in for E-Class, 73.7 in for E63 AMG



MY12 E-Class Sedan Specs (3 of 3)

	E350 BTC	E350 [4MATIC]	E550 4MATIC	E63 AMG
Standard Front Wheel	8.0 x 17.0 ET48.0	8.5 x 18.0 ET48.0*	8.5 x 18.0 ET48.0	9.0 x 19.0 ET37.0
Standard Rear Wheel	8.0 x 17.0 ET48.0	9.0 x 18.0 ET48.0*	8.5 x 18.0 ET48.0	9.5 x 19.0 ET52.0
Standard Front Tire Size	245 / 45 R17	245 / 40 R18*	245 / 40 R18	255 / 35 R19
Standard Rear Tire Size	245 / 45 R17	265 / 35 R18*	245 / 40 R18	285 / 30 R19
Standard Tire Type	All-Season	All-Season	All-Season	High-Performance
Front Brake	Single Piston Sliding	Single Piston Sliding	4-Piston Fixed	6-Piston Fixed
Front Brake Size (in.)	12.7 / 1.3	12.7 / 1.3	14.2 / 1.4	14.2 / 1.4
Rear Brake	Single Piston Sliding	Single Piston Sliding	Single Piston Sliding	4-Piston Fixed
Rear Brake Size (in.)	11.8 / .9	11.8 / .9	12.6 / 1.0	14.2 / 1.0
Front Suspension	3-Link, Agility Control	3-Link, Agility Control	3-Link, Agility Control	3-Link, Steel Springs
Rear Suspension	5-Link, Agility Control	5-Link, Agility Control	5-Link, Agility Control	5-Link, AIRMATIC
Track Width Front / Rear (in.)	63.0 / 63.7	63.0 / 63.7	63.0 / 63.7	64.0 / 62.8
Coefficient of Drag (Cd)	.28	.28	.28	.29

* E350 4MATIC has non-staggered wheels / tires - dimensions of front are applicable for all four corners.

Luxury version of E350 / E350 4MATIC has the same wheel / tire dimensions as the E350 BTC.



MY12 E-Class Wagon Specs (1 of 3)

	E350 4MATIC Wagon	E63 AMG Wagon
Engine Configuration	3.5L V6	5.5L Bi-turbo V8
Horsepower (hp)	302 @ 6,500 rpm	518* @ 5,250-5,750rpm
Torque (lb-ft)	273 @ 3,500-5,250 rpm	516* @ 1,750-5,000 rpm
Max. Engine Speed	7,000 rpm	6,400 rpm
Displacement (cc)	3,498	5,461
Engine Block Angle (degrees)	60	90
Bore (mm)	92.9	98.0
Stroke (mm)	86.0	90.5
# Valves per cylinder	4	4
Compression	12.0 : 1	10.0 : 1
Transmission	7G-TRONIC PLUS	AMG SPEEDSHIFT MCT
Transmission Speeds	7	7
Drive Configuration	All Wheel Drive	Rear Wheel Drive

*550 hp @ 5,250-5,750rpm / 590 lb-ft @ 2,000-4,500rpm with AMG Performance Package.



MY12 E-Class Wagon Specs (2 of 3)

	E350 4MATIC Wagon	E63 AMG Wagon
Acceleration 0-60mph (sec.)	6.9 (est.)	4.3 (est.)
Fuel Economy City/Hwy (mpg)	17 / 24 (est.)	14 / 21 (est.)
EPA Rating / CARB Rating	Bin5 / ULEV (est.)	Bin5 / ULEV (est.)
Turning Circle (ft.)	36.9	37.1
Wheelbase (in.)	113.2	113.2
Length / Height / Width* (in.)	192.7 / 58.9 / 81.5	193.4 / 57.8 / 81.5 (est.)
Curb weight (lbs.)	4,213	4,282 (est.)
Cargo Capacity, behind 2 nd row to seat (cu. ft.)	20.5	20.5
Cargo Capacity, behind 2 nd row to roof (cu. ft.)	29.0	29.0
Cargo Capacity, behind 1 st row to roof (cu. ft.)	57.4	57.4
Fuel Tank (gallons)	21.1	21.1
Headroom Front / 2 nd Row (in.)	38.3 / 39.8	38.3 / 39.8
Legroom Front / 2 nd Row (in.)	41.3 / 36.0	41.3 / 36.0
Shoulder Room Front / 2 nd Row (in.)	57.8 / 56.8	57.8 / 56.8

* Width includes mirrors. Width without mirrors = 73.0 in for E350, 73.7 in for E63 AMG



MY12 E-Class Wagon Specs (3 of 3)

E350 4MATIC Wagon

E63 AMG Wagon

Standard Front Wheel	8.0 x 17.0 ET48.0	9.0 x 19.0 ET37.0
Standard Rear Wheel	8.0 x 17.0 ET48.0	9.5 x 19.0 ET52.0
Standard Front Tire Size	245 / 45 R17	255 / 35 R19
Standard Rear Tire Size	245 / 45 R17	285 /30 R19
Standard Tire Type	All-Season	High-Performance
Front Brake	Single Piston Sliding	6-Piston Fixed
Front Brake Size (in.)	12.7 / 1.3	14.2 / 1.4
Rear Brake	Single Piston Sliding	4-Piston Fixed
Rear Brake Size (in.)	11.8 / .9	14.2 / 1.0
Front Suspension	3-Link, Agility Control	3-Link, Steel Springs
Rear Suspension	5-Link, AIRMATIC	5-Link, AIRMATIC
Track Width Front / Rear (in.)	62.4 / 63.2	64.0 / 62.8 (est.)
Coefficient of Drag (Cd)	.30	.31